



October 2009

Handcuff Headlines

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Dear Jeff,

The third quarter for 2009 is coming to an end. Where do you find your plans for the future? Many employers are using this time to re-examine their processes to reduce costs and while expand services they receive. The slow economy means that customers are in a strong position to renegotiate prices and get more service for less.

Why should you do something now? There are good indications that by this time next year the economy will be in full recovery and the bargaining position will be somewhat weaker. So, when your hiring process kicks-in next year, you going to want to capture the savings that the poor economy gives you today.

In This Issue

[Equifax No Longer Providing Credit Reports](#)

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Equifax No Longer Providing Credit Reports for Employment Screening

The Trend Away from Credit Information in the Hiring Process

Equifax, one of the three national credit bureaus, has decided to no longer provide credit reports to employers as a pre-employment screening tool. This is just another incremental step in the minimization of the use of credit reports as a hiring tool. The State of Hawaii has passed a restriction on the use of credit reports by employers unless the information is directly tied to the job. The State of California is currently considering a similar restriction.



What this means for employers is that if they want to use this type of information in their hiring process, that it should only be for jobs that can be directly attributed to the credit worthiness of the applicant. More importantly, employers need to make sure that the application of consumer report information (background checks) can be justified for all types of information they receive from their screening company.

The decision by Equifax does not affect KRESS as we receive our credit reports from Experian.

Economy Packages

KRESS has a group of packages that offer employers seeking quality information in a quick, economical way. These packages include robust criminal searches with millions of criminal records, driving records, employment and education



verifications and, even, commercial drivers license information system information.

Prices Range from \$6 - \$25
For Information Call: 888-636-3693 or
Email: sales@kressinc.com

In Closing

This month KRESS is going to have a customer survey. If you receive a request to participate, please let us know what you think about the services that we provide. At KRESS, customers drive the operation and innovation and desire for new services. We want to know what you think.

Sincerely,

Jeff Rackler
Kress Employment Screening

FREE

E-Verify is a service offered by the SSA and DHS that lets employers know if the newly hired employee is eligible for employment in the US. If you're a federal contractor, you are now required to use this system. Let KRESS provide this service to you for FREE. That's right, FREE.

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